

Leveraging Location-Enabled Stream and Machine Learning to Automa Scale Data Collection in Support Valuation

Tim Fella & Katherine Smyth - Esri



## **Automated Valuation Model**

A statistical algorithm that estimates market value and/or value adjustments based on property and market characteristics. When used for property tax purposes, this model is typically regression-based, and coefficients serve as value adjustments.

- IAAO

#### Reassessment

The revaluations of all real property by the regularly constituted assessing/valuation authority, as distinguished from assessment on the basis of valuation, most or all of which were established in some prior year.

- IAAO

## **Common Challenges for Assessors**

- Maintaining trust and confidence of the public
- A lot of business systems....out of sync
- Keeping data current
- Minimizing appeals, better defense
- Transparent operations
- Reducing counter traffic & telephone calls
- Discover untaxed property

- Improved analysis
- Discover trends and patterns
- Sharing data
- Training/Staff churn
- Field appraiser management
- New devices
- Reducing operational costs

# **Proof of Concept**

Q1: Can street level photos and artificial intelligence be used to automate the capture and classification of property attributes in support of property valuation?

Q2: Does the information derived from street level photos and artificial intelligence have a significant influence on the fair market value of the property?

# **Key Property Attributes Examined:**

## **Objective Features:**

- Building Material (brick, wood, vinyl, stucco)
- Graffiti
- Overgrowth
- Boarded Up
- Porch/Patio
- Number of Stories
- Type (single family or attached)

#### **Subjective Features:**

Condition

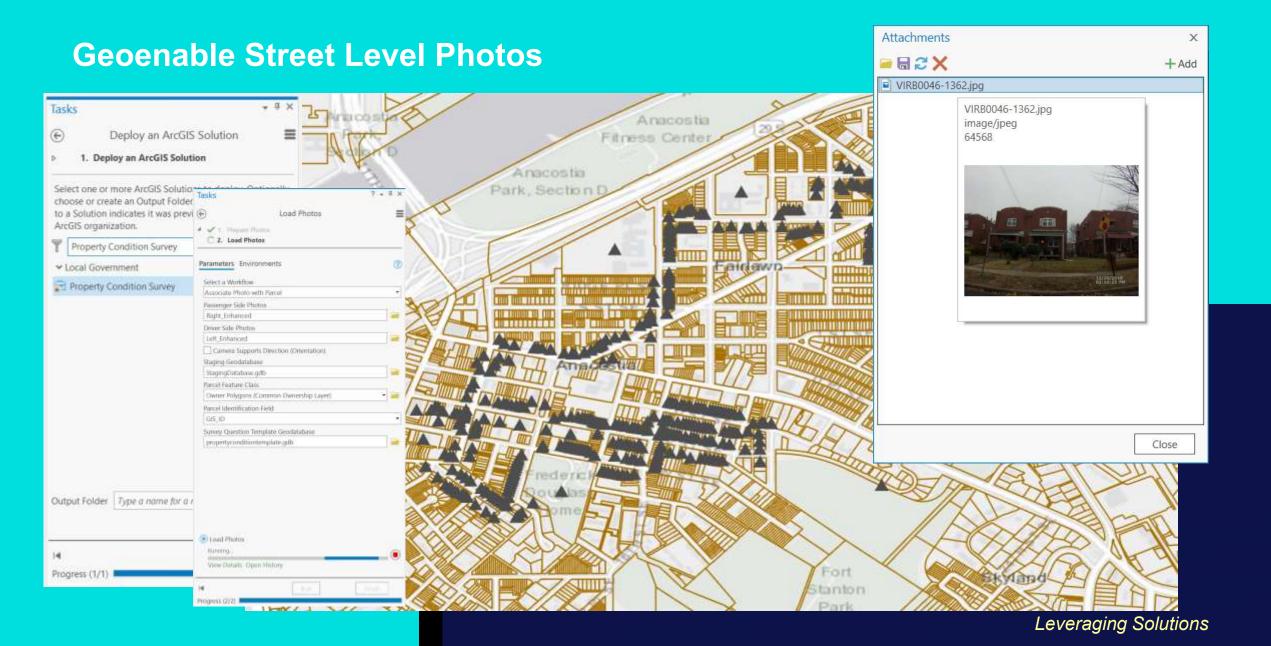
# **Street Level Photo Capture and Image Interpretation**

- Photos taken with 2
   Garmin VIRB cameras
   mounted on driver and
   passenger side windows
   (1-second intervals)
- ArcGIS Pro & Property Condition Survey solution used to relate photos to parcels (downloaded from DC open data site) and label photos
- Leveraged Microsoft Azure CustomVision to train machine learning model
- Probability scores generated for each feature



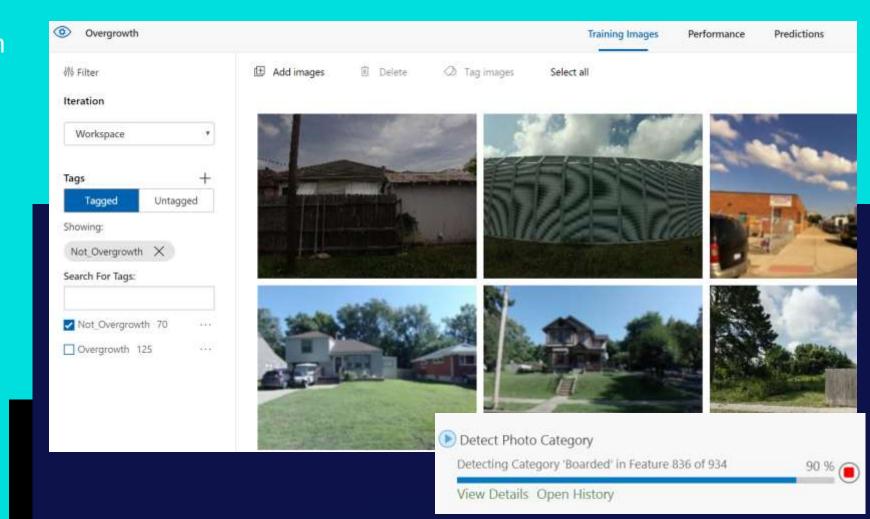






## **Predict Property Characteristics**

- Leverages Azure Custom Vision Classifier
- Train model to recognize objective property characteristics
  - Overgrowth
  - Graffiti
  - Boarded Windows
  - Building Material
- Predict presence of property characteristics with trained model
- Check accuracy with Photo Survey web application



# **Augment Existing Property Data with Predicted Values**

- Probability scores of blight features written to parcel center points
- Join to cadastral data containing other property characteristics
- Perform visual analysis







**Boarded Windows** 



Graffiti

## **Data Collection Inputs and Outputs**

## Inputs:

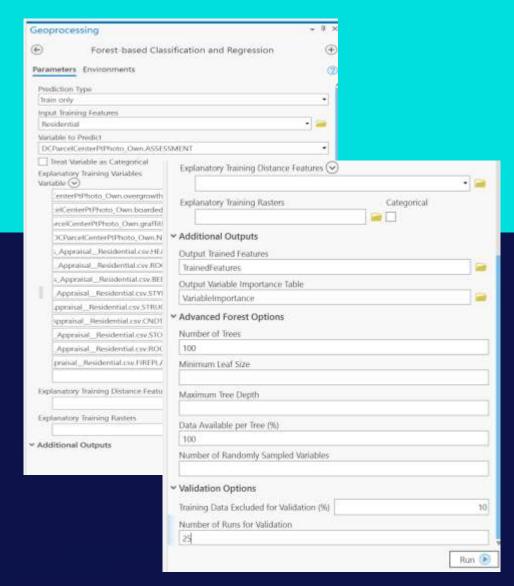
- Est. \$800 for 2 Garmin cameras
- 2 hrs of drive time (4076 driver side photos/3193 passenger side photos)
- 1 2 hrs setup for Property Condition Survey and joining of data
- Training of models time dependent upon size and quality of data
  - More samples = better results

## Outputs:

- 934 properties were ultimately photographed, analyzed and joined to parcels using GPS data (duplicate and unrelated photos removed)
- 4 models trained to detect probability for Overgrowth, Boarded Up, Graffiti and Building Material
- Results written to an attribute table and published to the web as a feature service

## Integration and Impact of Property Condition Results on Value Prediction

- New dataset entered into Forestbased Classification and Regression tool for both training and prediction of assessment and market values
  - 2 modes Training and Prediction
  - Accepts continuous and categorical variables
  - Must have some existing value data to run



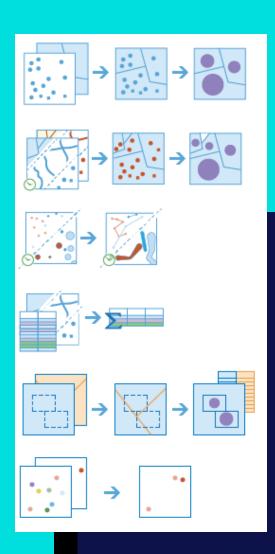
# **Machine Learning Tools in ArcGIS**

### Classification

- Maximum Likelihood
  Classification
- Random Trees
- Support Vector Machine

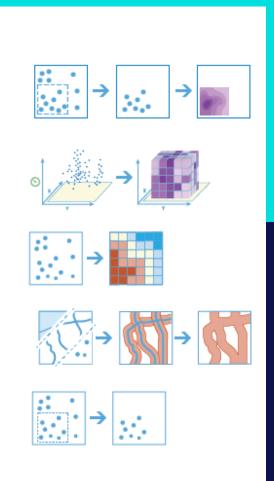
## Clustering

- Spatially Constrained Multivariate Clustering
- Multivariate Clustering
- Density-based Clustering
- Image Segmentation
- Hot Spot Analysis
- Cluster and Outlier Analysis
- Space Time Pattern Mining



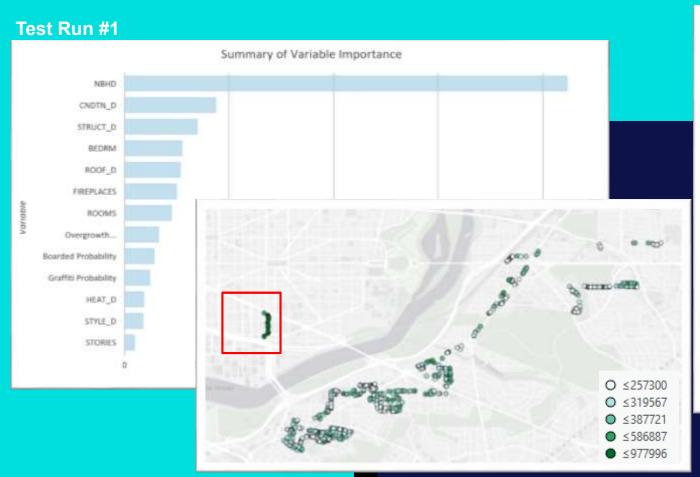
#### **Prediction**

- Empirical Bayesian Krigin
- Areal Interpolation
- **EBK Regression Prediction**
- Ordinary Least Squares
- Regression and
- **Exploratory Regression**
- Geographically Weighted Regression
- Forest Based Prediction



# Forest based classification Training runs #1 and #2

Testing for the influence of new variables on property values

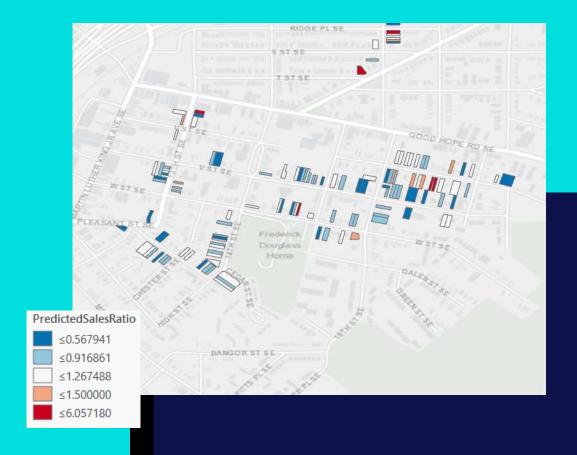


#### Test Run #2

VARIABLES	IMPORTANCE	PERCENTAGE -	OBJECTID
RECORD_ARE	578661232111.029419	16.893	4
BATHRM	569661229522.049072	16.63	7
CNDTN_D	512764730302.765381	14.969	12
BEDRM	381358377397.786987	11.133	10
AYB	214782937900.756958	6.27	11
NBHD	176474690725.514648	5.152	5
EXTWALL_D	153472946783.54126	4.48	13
Overgrowth Probabil	148587868386.144836	4.338	1
Boarded Probability	141122627001.945831	4.12	2
Graffiti Probability	114554873736.741745	3.344	3
Blight	112813712235.000565	3.293	6
KITCHENS	99060310462.340302	2,892	15
HEAT_D	81422299537.782135	2.377	9
HF_BATHRM	58883742690.651062	1.719	8
INTWALL_D	49978283797.866035	1,459	14
FIREPLACES	31854437561.479721	0.93	16

# **Predicting Sales Ratio Using Forest Based Classification**

**Predicting Property Values with new Valuation Model** 



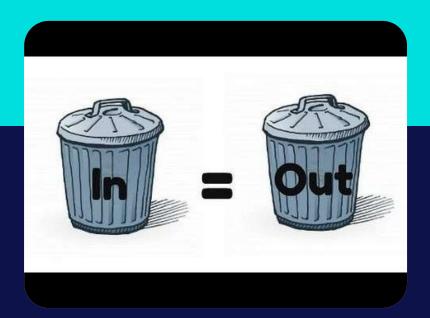
## Conclusions

In the context of this PoC, it was demonstrated that:

- GIS has a supporting role to play in the collection, analysis and defense of property values
- Street level photos and artificial intelligence be leveraged as a cost-effective way to automate the capture and classification of certain property attributes in support of property valuation
- The information derived from the street level photos and artificial intelligence did have an influence on the fair market value of the properties analyzed
- This methodology could be leveraged to support the systematic collection or updating of certain exterior and objective property characteristics in support of property valuation and reassessment

## **Lessons Learned and Take Aways**

- It's a new technology and it is not always accurate
- Training models are needed for each type of feature and need to be adapted to the local context
- The results are only as good as the quantity and quality of data provided (garbage in garbage out)
- Good for assessing exterior features and answering objective (or binary) questions about a property
- May be another tool in the assessor's toolbox



## GIS for Valuation, Tax and Land Records Management

#### **Accurately Determine Property Values**

- Advanced data exploration, analysis and exploration
- Easily detect outliers and anomalies in data
- 3D Viewshed analysis
- Imagery comparison & change detection

#### **Respond to and Defend Property Values**

- Simplify valuation appeals
- Communicate comparable sales
- Communicate with maps
- Visualize complex analysis

#### **Provide Taxpayers with Useful Information**

- Tax parcel viewer
- Find comparable sales
- Floodplain maps
- Open Data sites
- Tell your valuation story

#### **Maintain Current and Accurate Parcel Fabric**

- Efficiently manage parcels
- Improve parcel data accuracy
- Aggregate parcel and property data
- Manage parcel history/lineage

#### Field Data Capture and Updating

- Collect data in the field using high accuracy mobile devices
- Manage and Understand status of field work
- Collect and extract data from street-level photos

For more information on Assessment, Tax and Land Records: https://www.esri.com/en-us/industries/state-local-government/solutions/land-records