1. Introduction

Geo.Val.Esperti’s training proposal, that extends to the Valuer’s field of action, is a strength, a moment of confrontation and of support to innovation. On this path, made of competence and of professional ethic, the Surveyor becomes a unique player and a copaker known within the field. In accordance with the European guidelines, a training path aimed at promoting life-long learning is offered.
With the widening of the market at European level it has become pressing and necessary to harmonize the estimation methodology with those of the main European countries, whom have, for decades, used valuation standards that, by taking into consideration comparison procedures based on multiple parameters, are more suitable to an always evolving market.

Registered surveyors can benefit from the Expert Valuers Association’s (Geo.Val.Esperti) mission which has for over a decade worked within the field of real estate valuations. Geo.Val.Esperti is a full member of TeGO.VA. - The European Group of Valuers Associations.
4. The Operational Methodology And The Didactics

The learning process related to real estate valuation is represented through the graphic below:

- **REAL ESTATE**
  - Market Value
  - Analysis
  - Features
  - Characteristics

- **VALUER**
  - Goal of the job
  - Valuation process
  - Estimate relation

With particular relevance attributed to the geographical location.

5. The Training offer

We have stated that the scope of the valuation can be divided into three main moments:

- **Goal of the job**
- **Valuation process**
- **Estimate relation**

With particular relevance attributed to the geographical location.
6. Valuation with no confines

It is the conviction of a job well done that constantly pushes us toward improving the training offer, by using the experience derived from our history, history which is done of quality and transparency through time.

7. Ongoing Training As A Tie Between Economy And Profession

Moreover we want to enhance the figure of the Valuer Surveyor whose central role within the real estate market is fundamental and offers a service that is adequate and well acclaimed by the clientele, even throughout the socio-economical changes taking place during the running of the years.
8. Conclusions

With an eye to the future, it is fundamental to implement a new model of a clear survey, important for the growth of the valuation culture. Committing to providing deeper and punctual answers in order to support young professionals’ aspirations with the difficult task they have to face in the current economical situation. It is, in fact, a concrete attempt at supporting and strengthening the integrated educational system to accompany the surveyors along the professional life-long training process.

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... Thanks for your attention!