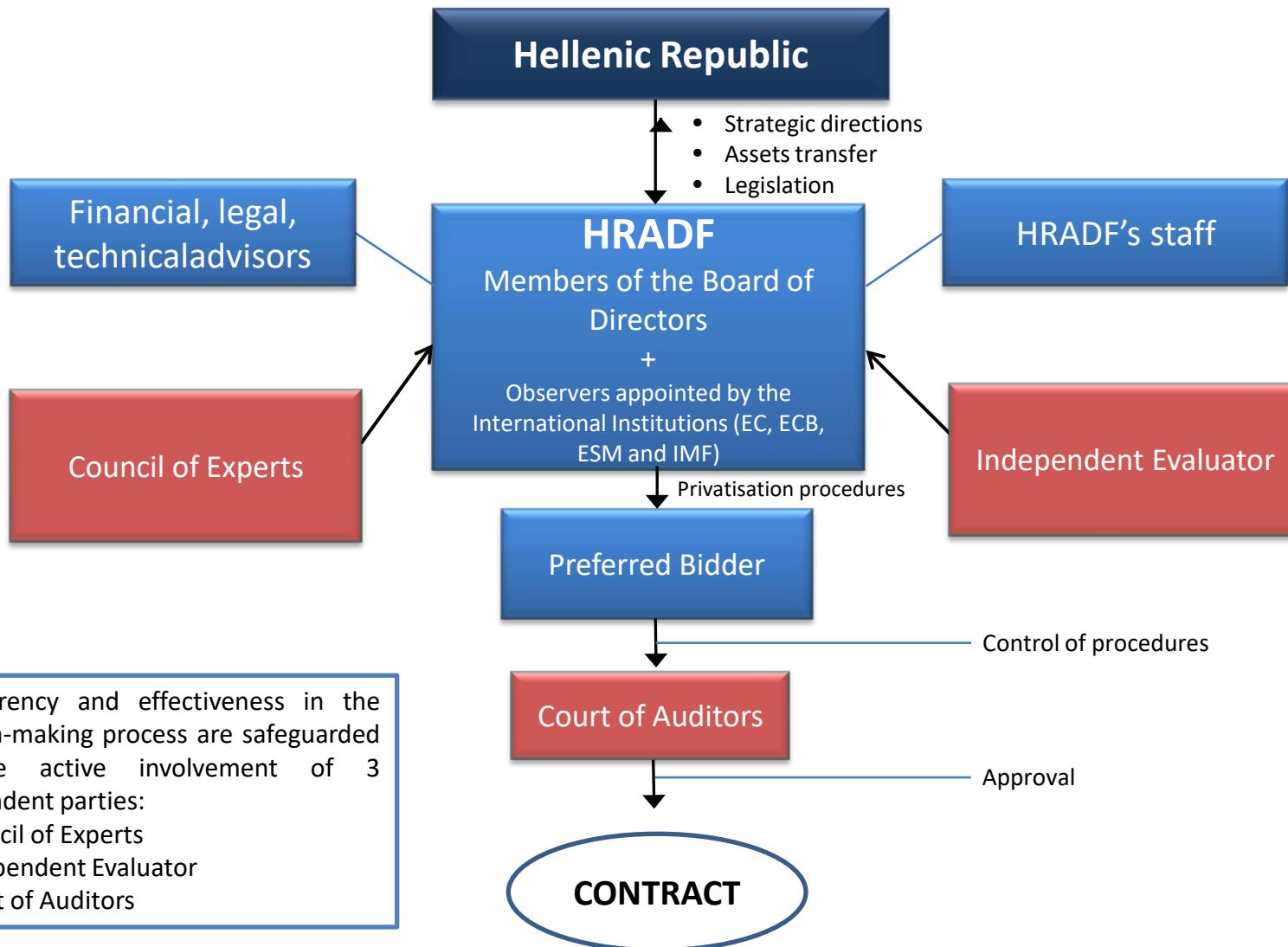


# **HELLENIC REPUBLIC ASSET DEVELOPMENT FUND**

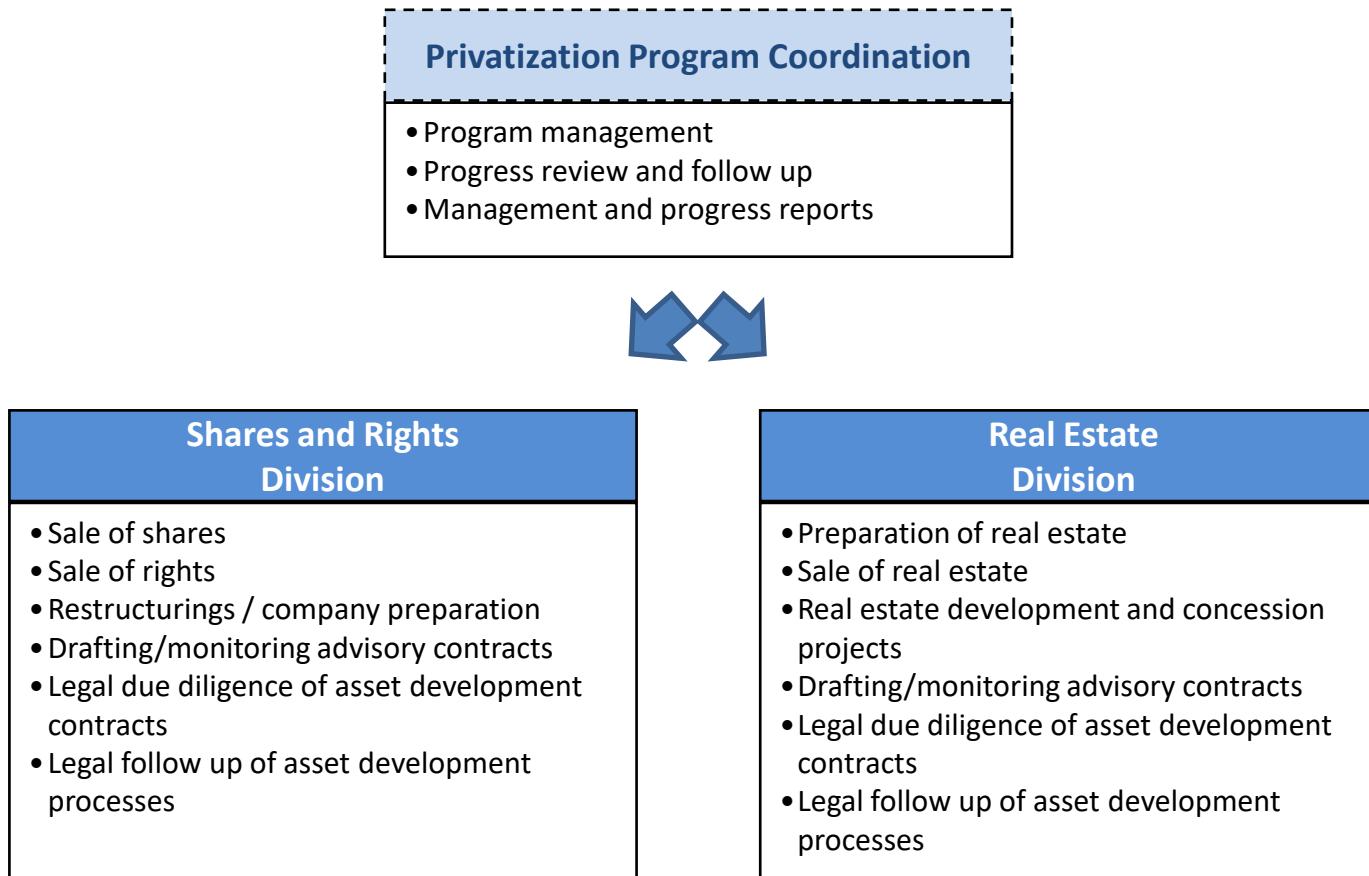
# HRADF

- The Hellenic Republic Asset Development Fund (HRADF) was established in July 2011 (Law 3986), with a share capital of €30m and with the sole objective to implement the privatization program of the Hellenic Republic
- Its mission is to maximize the value brought to the Greek State by the development and/or sale of assets transferred to HRADF
- HRADF is directed by a 5-member BoD appointed by the Hellenic Republic. Two observers, without voting rights, participate into the BoD's meetings, appointed by the member-states of the Eurozone and the European Commission
- The assets transferred to the Fund can be grouped in three categories:
  - company shares
  - rights
  - real estate
- With respect to real estate:
  - ✓ HRADF currently owns 128 properties
  - ✓ An electronic auction platform ([e-publicrealestate.gr](http://e-publicrealestate.gr)) is in place for the sale of small and medium sized real estate assets

# Effective and Transparent Decision-making process



# The program is part of HRADF's core structure



# Real estate

HRADF Properties are grouped into the following Categories and sub Categories based on their main future use:



## Residential Uses

- Residences - Apartments

## Commercial Uses

- Shopping centers – Business Parks
- Shops
- Offices

## Infrastructure

- Small Industries
- Transport - Technical - Social - Environmental infrastructures

## Tourism - Leisure

- Hotels / Boutique hotels
- Vacation homes
- Sports & Leisure
- Thematic Parks

## Mixed Uses

- Tourism – Leisure
- Commercial Uses

Furthermore, HRADF has identified the following thematic clustering possibilities:

### Thematic Development/ Tourism - Leisure

Golf

Thermal Springs  
- Wellness Spa

Camping

Olympic Assets

# Golf Opportunities

✓ **Golf in Greece** is still at a relative early stage of development but the potential for growth is significant. HRADF promotes the development of high standards golf courses n the following land plots included in its portfolio:



**Land plot in Thermi**

Area: 1,360,000 sqm.



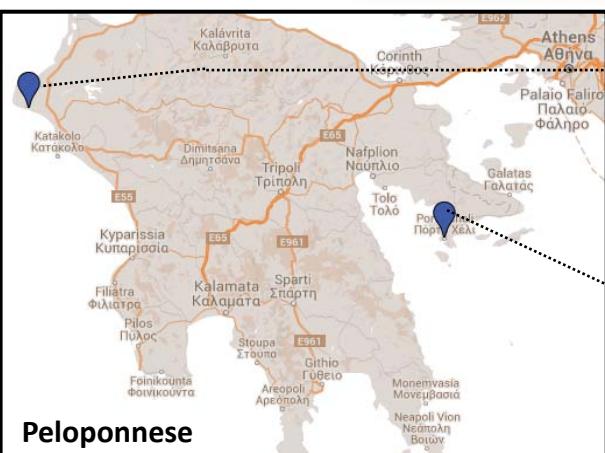
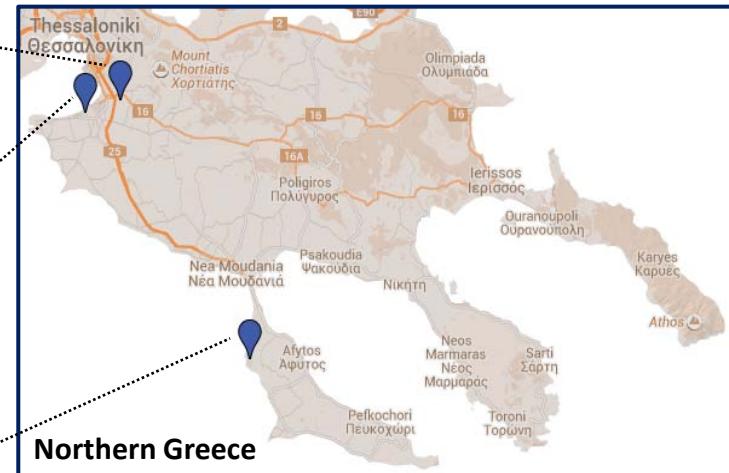
**Land plot in Peraia**

Area: 760,807 sqm.



**Land plot in Sani, Kassandra**

Area: 915,100 sqm.



**Land plot in Vartholomio**

Area: 952,172.69sqm.



**Land plot in Porto Heli**

Area: 627,417.84 sqm.



# Thermal springs

Ypati Thermal Spring



Thermopylae Thermal Spring



Koniavitis Thermal Spring & Camping (Kamena Vourla)



Kamena Vourla Thermal Spring



Platystomo Thermal Spring



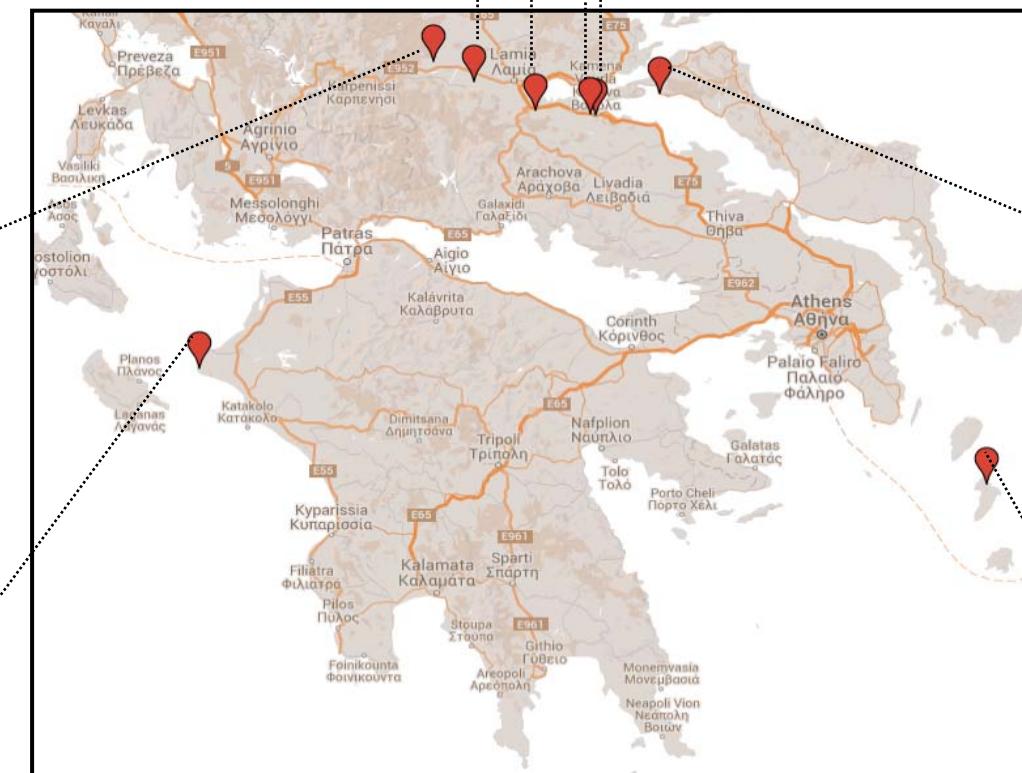
Kyllini Thermal Spring



Aedipsos Thermal Spring



Kythnos Thermal Spring



# Camping facilities

- ✓ HRADF promotes the development of three (3) seaside land plots with existing camping facilities in northern Greece:

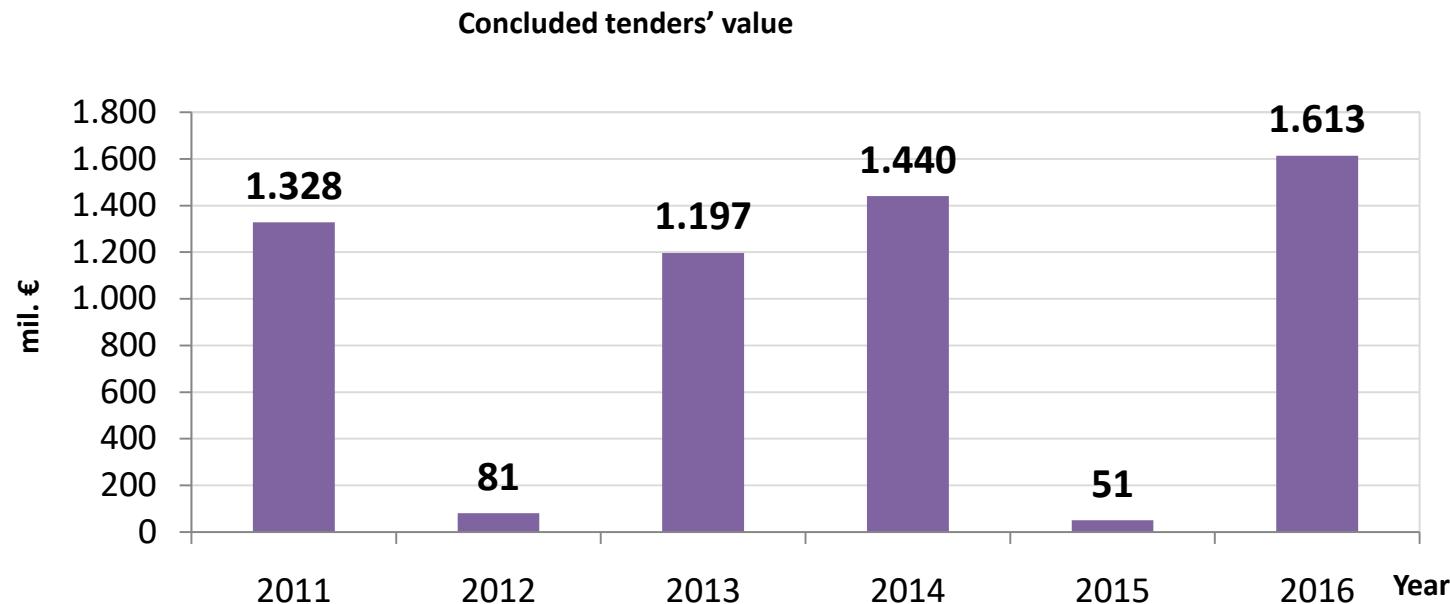


# E-auction

- ❑ E-auction platform is a tool that has been developed by HRADF in cooperation with ETAD (Greek Public Properties Company S.A.), offering immediate and easy access to real estate properties in Greece.
- ❑ The E-auction platform is ultimate for commercializing urban properties as well as small to medium rural plots.
- ❑ Main advantages offered ✓
  - ✓ Transparency
  - ✓ Buyers Convenience
  - ✓ Easy access from everywhere in world
  - ✓ Time saving
- ❑ 23 electronic auctions of approx. €43 mil. total value have been successfully concluded since the launch of this procedure (June 2013)



# Synopsis of Programme's implementation results



More specifically, as far as Real Estate Programme is concerned:

- ✓ 43 concluded real estate tenders of €1,5 bil. total value
- ✓ Signed Presidential Decree by the President of the Hellenic Republic and announced FEK (Government Gazette) regarding the ESCHADA for six (6) assets / tenders

# For more information visit HRADF at [www.hradf.com](http://www.hradf.com)

The screenshot shows the HRADF website homepage. At the top left is the fund's logo, which consists of a blue square with a white play button icon. Below the logo is the text "HELLENIC REPUBLIC ASSET DEVELOPMENT FUND". The top navigation bar includes links for "Home", "The Fund", "Portfolio", "Procurement", and "News". The main content area features a large aerial photograph of a coastal city with a prominent port. A blue banner across the middle of the photo contains the text "OLP, OLTH, 10 Regional Ports". Below the banner, there is a small image of a ship and a set of navigation dots. At the bottom of the main section, there is a link to "01.10.2015 - e-Auction V: General and Special Terms" and buttons for "Previous", "Next", and "All News".

Asset Types - Click one of the three options to see all assets matching the selected type:

- Land Development
- Infrastructure
- Corporate

# Disclaimer

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