| RESULTS 2019-2020 AND BUDGETS 2021-2024 |  |  | Version of 15 February 2021 |  | Budget 2021GA2018 | $\begin{array}{r} \text { Budget } 2021 \\ \text { GA2019 } \end{array}$ | $\begin{array}{r} \text { Budget } 2021 \\ \text { GA2020 } \end{array}$ | Revised Budget 2021 GA2021 | $\text { Budget } 2022$GA2019 | Budget 2022 | Budget 2022GA2021 | Budget 2023GA2020 | Budget 2023GA2021 | Preliminary Budget 2024 GA2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Budget } 2019 \\ \text { GA } 2019 \end{array}$ | Result 2019 FINAL | Revised Budget 2020 GA2020 | Result 2020 FINAL |  |  |  |  |  |  |  |  |  |  | Notes |
| REGULAR INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Subscriptions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member associations | 280,000 | 264,405 | 270,000 | 269,483 | 280,000 | 280,000 | 270,000 | 216,000 | 280,000 | 275,000 | 275,000 | 275,000 | 275,000 | 280,000 | g |
| Affiliate members | 32,000 | 29,625 | 30,000 | 31,995 | 32,000 | 32,000 | 32,000 | 25,600 | 32,000 | 32,000 | 32,000 | 35,000 | 35,000 | 32,000 |  |
| Corporate members | 90,000 | 84,750 | 90,000 | 76,400 | 90,000 | 100,000 | 100,000 | 60,000 | 100,000 | 100,000 | 80,000 | 100,000 | 90,000 | 90,000 |  |
| Academic members | 12,000 | 10,750 | 12,000 | 11,125 | 12,000 | 12,000 | 12,000 | 11,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  |
| Less debts written off | 20,000 | 14,907 | 20,000 | 21,365 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |  |
| Less change in provision for doubtful debt |  |  |  |  |  |  |  |  |  |  |  |  |  |  | a |
| Total subscription income | 394,000 | 374,623 | 382,000 | 367,638 | 394,000 | 404,000 | 394,000 | 292,600 | 404,000 | 399,000 | 379,000 | 402,000 | 392,000 | 394,000 |  |
| Financial income / expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial income | 3,000 | -2,005 | - | 463 | 3,000 | 3,000 |  | -1,000 | 3,000 | - | - | - | - | - | b |
| Less banking costs | 250 | 712 | 250 | 386 | 250 | 250 | 250 | 500 | 250 | 250 | 250 | 250 | 250 | 250 |  |
| Currency difference |  | 2,217 |  | -11,607 |  |  |  | - |  |  |  |  |  |  |  |
| Advertising income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Events - fees charged for services | 45,000 | 45,000 | 55,000 |  | 45,000 | 45,000 | 55,000 | 30,000 | 60,000 | 70,000 | 60,000 | 55,000 | 55,000 | 50,000 |  |
| Total regular income | 441,750 | 419,123 | 436,750 | 356,108 | 441,750 | 451,750 | 448,750 | 321,100 | 466,750 | 468,750 | 438,750 | 456,750 | 446,750 | 443,750 |  |
| REGULAR EXPENDITURE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Outsourced office costs | 163,000 | 154,762 | 166,000 | 154,773 | 164,500 | 167,500 | 167,500 | 165,000 | 173,000 | 171,000 | 171,000 | 169,000 | 169,000 | 169,500 |  |
|  | 27,000 | 27.436 | 28.000 | 27.966 | 28,000 | 29,000 | 29,000 | 29,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |  |
| Auditing/accounting IT - regular running costs | 18,000 | 11,767 | 13,000 | 12,447 | 18,500 | 18,500 | 13,500 | 13,000 | 18,500 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 |  |
| Website maintenance - ongoin | 4 5,000 | 3,000 | 5,000 | 4,200 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
|  | -50,000 | 42,203 | 46,000 | 44,613 | 51,500 | 52,500 | 47,500 | 47,000 | 53,500 | 49,000 | 49,000 | 49,000 | 49,000 | 49,000 |  |
| Total administration | 213,000 | 196,965 | 212,000 | 199,386 | 216,000 | 220,000 | 215,000 | 212,000 | 226,500 | 220,000 | 220,000 | 218,000 | 218,000 | 218,500 |  |
| Marketing and publications | 12,000 | 8,390 | 12,000 | 9.417 | 12,000 | 15,000 | 15,000 | 12,000 | 20,000 | 20,000 | 20,000 | 12,000 | 12,000 | 12,000 |  |
| Council and executive management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commission and other groups regular support | 168,000 | 163,976 | 168,000 | 111,381 | 168,000 | 178,000 | 178,000 | 145,000 | 188,000 | 188,000 | 188,000 | 178,000 | 178,000 | 168,000 |  |
|  | 30,000 |  | 30,000 |  |  |  |  |  |  |  |  |  |  | 3000 |  |
| Regular grants - Networks | 30,000 3,000 | 30,000 3,000 | 30,000 9,000 | 30,000 9,000 | 30,00 3,000 | 30,000 3,000 | 9,000 | 90,000 | 30,000 3,000 | 30,000 9,000 | 90,000 | 9,000 | 9,000 | 9,000 |  |
|  | 33,000 | 33,000 | 39,000 | 39,000 | 33,000 | 33,000 | 39,000 | 39,000 | 33,000 | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 |  |
| Total regular expenditure | 426,000 | 402,331 | 431,000 | 359,184 | 429,000 | 446,000 | 447,000 | 408,000 | 467,500 | 467,000 | 467,000 | 447,000 | 447,000 | 437,500 |  |
| Surplus/deficit of regular income over regular expenditure [Key measure 1 - this to be positive] |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 15,750 | 16,792 | 5,750 | -3,076 | 12,750 | 5,750 | 1,750 | -86,900 | -750 | 1,750 | -28,250 | 9,750 | -250 | 6,250 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Budget 2019 GA 2019 | Result 2019 FINAL | $\begin{array}{r} \text { Budget } 2020 \\ \text { GA2020 } \end{array}$ | Result 2020 FINAL | $\begin{array}{r} \text { Budget } 2021 \\ \text { GA2018 } \end{array}$ | $\begin{array}{\|r\|} \text { Budget } 2021 \\ \text { GA2019 } \end{array}$ | $\begin{array}{\|r\|} \text { Budget } 2021 \\ \text { GA2020 } \end{array}$ | $\begin{array}{r} \text { Budget } 2021 \\ \text { GA2021 } \end{array}$ | $\begin{array}{\|l} \text { Budget } 2022 \\ \text { GA2019 } \end{array}$ | $\begin{array}{\|r\|} \hline \text { Budget } 2022 \\ \text { GA2020 } \end{array}$ | $\begin{array}{\|r\|} \hline \text { Budget } 2022 \\ \text { GA2021 } \end{array}$ | $\begin{array}{r} \text { Budget } 2023 \\ \text { GA2020 } \end{array}$ | $\begin{array}{\|r\|} \hline \text { Budget } 2023 \\ \text { GA2021 } \end{array}$ | $\begin{aligned} & \text { Budget } 2024 \\ & \text { GA2021 } \end{aligned}$ | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROJECTS AND DEVELOPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Events - funds received by FIG |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Congress/Working Week - share of surplu | 10,000 | - | 5,000 |  | 10,000 | 10,000 | 5,000 | 10,000 | 10,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
| Regional conference |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |
| Other events | - | 6,580 | 5,000 |  | - |  | 5,000 | 5,000 |  | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
| Commission events |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 10,000 | 6,580 | 10,000 | $=$ | 10,000 | 10,000 | 10,000 | 15,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Developmental income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Developmental spend |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Support to task forces and other groups | 5,000 | 4,327 | 5,000 |  | 5,000 | 5,000 | 5,000 | 2,500 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
| IT and web - developmental activity | 10,000 | 4,630 | 10,000 | 5,600 | 10,000 | 10,000 | 10,000 | 8,000 | 10,000 | 10,000 | 8,000 | 10,000 | 8,000 | 8,000 |  |
| Support for poor Member Associations | 2,000 |  | 2,000 |  | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |  |
| Specific grants for Commissions | 5,000 | 5,000 | 5,000 |  | 5,000 | 5,000 | 5,000 | 2,500 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
|  | 22,000 | 13,957 | 22,000 | 5,600 | 22,000 | 22,000 | 22,000 | 15,000 | 22,000 | 22,000 | 20,000 | 22,000 | 20,000 | 20,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RESULT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overall surplus/deficit in the year - normal activiti | 3,750 | 9,415 | -6,250 | -8,676 | 750 | -6,250 | -10,250 | -86,900 | -12,750 | -10,250 | -38,250 | -2,250 | -10,250 | -3,750 |  |
| KKev measure 2-this to be positive in total over the | he term of the 4 | $4 \overline{\text { year budget }}$ p | seriodl |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exceptional items |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total reserves at year end | 606,330 | 611,995 | 605,745 | 603,319 | 604,069 | 597,069 | 593,069 | 516,419 | 503,669 | 506,169 | 478,169 | 483,919 | 475,919 | 482,419 |  |
| General reserve | 506,330 | 511,995 | 505,745 | 503,319 | 504,069 | 497,069 | 493,069 | 416,419 | 403,669 | 406,169 | 378,169 | 383,919 | 375,919 | 382,419 |  |
| Events reserve | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | d |
| IT Development Reserve | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | e |
| Total reserves as a \% of regular (4-yearly | 194\% | 150\% | 148\% | 147\% | 148\% | 146\% | 145\% | 126\% | 123\% | 124\% | 117\% | 118\% | 116\% | 118\% f |  |
| General reserve as a \% of regular (4-yearl | 124\% | 125\% | 124\% | 123\% | 123\% | 121\% | 121\% | 102\% | 99\% | 99\% | 92\% | 94\% | 92\% | 93\% $\dagger$ |  |
| General reserve as a \% of regular annual | 119\% | 127\% | 117\% | 140\% | 117\% | 111\% | 110\% | 102\% | 86\% | 87\% | 81\% | 86\% | 84\% | 87\% |  |

## PROJECTS AND DEVELOPMENT

Notes:
a Provided for 'old' banking fees not paid that are written off
b Interest rates forecast to remain low - negative interest rate on bank accounts - and low-risk investment profile
Part of FIG events income is included as regular income, as budget is dependent on this income
Reserve introduced in 2012
IT reserved introduced in 2013, increased in 2014, decreased in 2015 and increased again in 2017
2021 - a reduction of $20 \%$ of the mbershin tee has been given to members due to the Corona Pa by the annual average expenditure over 4 years
2021 - a reduction of $20 \%$ of the membership fee has been given to members due to the Corona Pandemic situation and financial consequenses for members

